

Investment Philosophy

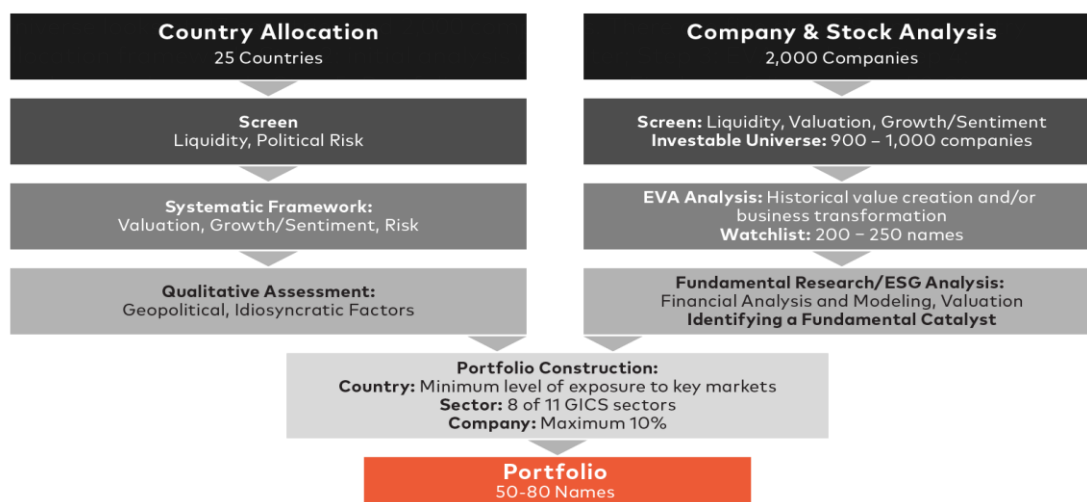
We believe the market at times fails to recognize the impact of a company's economic profitability on its long-term share price performance. As such, we focus on high-quality companies with strong economic profitability, attractive valuations and fundamental catalysts, that will benefit from multiple expansion and earnings growth.

We believe country stock markets are often mispriced based on several factors. Thus, we employ a disciplined Country Allocation Framework (CAF) to identify and exploit these opportunities.

We believe the market's short-term focus leads to the mispricing of stocks. Our long-term approach allows us to arbitrage market expectations relative to our differentiated perspective, with the differences between winners and losers being amplified over time.

We believe that considering ESG factors can help uncover investment opportunities and reduce portfolio risk. Additionally, ESG analysis is most impactful when fully integrated within the fundamental investment research process.

Investment Process Overview



Investment Process

Our investment process is based on the concept of identifying the key investment drivers of a company through economic value added (EVA). We believe companies that effectively deploy capital and consistently earn a rate of return in excess of their cost of capital have the ability to create long-term, positive economic value for shareholders.

We also emphasize valuation and fundamental catalysts to lead us to high-quality, mispriced stocks that have the potential to benefit from multiple expansion and earnings growth.

Our process is underpinned by fundamental stock selection and aided by our disciplined CAF, which uses a combination of attractive valuation, low risk characteristics and favourable growth/sentiment factors. Companies are screened based on valuation, growth and sentiment characteristics, which results in a narrowed universe of 900 to 1,000 companies. We apply an EVA screen to further reduce the universe to a watch-list of 200 to 250 companies. Following these preliminary steps, a rigorous analysis is conducted in order to identify the sustainability of a company's EVA, as well as the identification of fundamental catalysts. Analysts also incorporate financially material ESG risks and opportunities in their investment thesis and valuation framework.

During portfolio construction, we seek to further achieve consistent excess returns through the active consideration of intra-sector and intra-country diversification, position sizing and natural hedges, unless we are being paid to do otherwise. Our central tenet is we take risk when we are paid to.

Quick Facts

Investment Style

Core

Investment Approach

Fundamental, Top down/Bottom up

Inception Date

December 31, 2005

Benchmark

MSCI Emerging Markets Index

Investment Team

Regina Chi, CFA®, VP & Portfolio Manager

Additional investment resources

Canada: 53

United States: 4

Ireland: 1

Annualized Performance (%) - USD

	Gross	Net ⁹	Benchmark [*]	Active (Gross)	Active (Net)
3 mo.	2.2	2.0	2.4	-0.2	-0.4
YTD	2.2	2.0	2.4	-0.2	-0.4
1 year	-1.9	-2.7	8.6	-10.5	-11.2
2 year	-5.1	-5.9	-1.3	-3.8	-4.5
3 year	-7.4	-8.1	-4.7	-2.7	-3.5
4 year	6.2	5.4	8.3	-2.1	-3.0
5 year	0.4	-0.5	2.6	-2.2	-3.1
7 year	2.9	2.0	4.1	-1.2	-2.1
10 year	2.5	1.5	3.3	-0.9	-1.8
SPSD ¹	6.2	5.2	5.0	1.2	0.2

Calendar Year Performance (%) - USD

	Gross	Net ⁹	Benchmark [*]	Active (Gross)	Active (Net)
2023	-1.0	-1.7	10.3	-11.2	-12.0
2022	-16.0	-16.7	-19.7	3.8	3.1
2021	-1.8	-2.6	-2.2	0.4	-0.4
2020	12.3	11.3	18.7	-6.4	-7.4
2019	23.5	22.3	18.9	4.6	3.4
2018	-10.7	-11.6	-14.2	3.6	2.7
2017	31.6	30.3	37.8	-6.2	-7.4
2016	10.8	9.7	11.6	-0.8	-1.9
2015	-16.0	-16.8	-14.6	-1.4	-2.2
2014	0.7	-0.4	-1.8	2.5	1.4

Sector Allocation (%) ²

	Portfolio [^]	Benchmark [*]	Active
Info. Tech.	24.8	23.7	1.1
Financials	17.9	22.4	-4.4
Industrials	11.7	7.0	4.8
Comm. Serv.	11.5	8.6	2.8
Cons. Staples	10.8	5.6	5.2
Cons. Disc.	10.2	12.4	-2.2
Materials	6.1	7.2	-1.1
Energy	4.7	5.3	-0.6
Real Estate	2.2	1.5	0.7
Utilities	-	2.8	-2.8
Health Care	-	3.5	-3.5

Top 10 Country Allocation (%) ²

	Portfolio [^]	Benchmark [*]	Active
China	29.8	25.1	4.7
Taiwan	16.7	17.6	-0.9
India	13.5	17.5	-4.1
South Korea	11.7	12.8	-1.2
Brazil	8.5	5.2	3.3
Hong Kong	4.3	0.0	4.3
Indonesia	3.1	1.9	1.2
Greece	2.1	0.5	1.6
Peru	1.9	0.3	1.6
United Kingdom	1.3	0.0	1.3

Top 10 Holdings (% of total assets)

Total Holdings: 57

Company Name	Country	Sector	Weight [^]
Taiwan Semiconductor Manufacturing Co. Ltd.	Taiwan	Info. Tech.	10.3
Samsung Electronics Co. Ltd.	South Korea	Info. Tech.	6.4
Tencent Holdings Ltd.	China	Comm. Serv.	6.1
Alibaba Group Holding Ltd.	China	Cons. Disc.	4.6
Varun Beverages Ltd.	India	Cons. Staples	3.2
AIA Group Ltd.	Hong Kong	Financials	2.7
Nari Technology Co. Ltd.	China	Industrials	2.5
Bharti Airtel Ltd.	India	Comm. Serv.	2.4
Reliance Industries Ltd.	India	Energy	2.2
Larsen and Toubro Ltd.	India	Industrials	2.1
Total			42.5

Portfolio Characteristics

	Portfolio [^]	Benchmark [*]
Active Share	73.0%	-
Price to Cash Flow	12.6	11.8
Price to Earnings	19.1	18.2
Forward Price to Earnings	14.8	14.8
Turnover	37.4%	-
Dividend Yield	1.7%	1.7%
Price to Book	2.5	2.4
Return on Equity	13.5%	13.0%

Risk Characteristics (3 year annualized) - USD

	Portfolio [^]	Benchmark [*]
Beta	1.0	1.0
Information Ratio	-0.6	-
Sharpe Ratio	-0.4	-0.3
Standard Deviation	18.4%	17.5%
Tracking Error	4.8%	-

Market Cap Allocation - USD

	Portfolio [^]	Benchmark [*]
More than \$50 billion	48.0	36.2
\$10 to 50 billion	24.8	40.1
\$5 to 10 billion	14.5	14.6
Less than \$5 billion	12.6	9.0
Weighted Average Market Cap (billions)	160.6	129.3

[^] AGF Emerging Markets Equity Strategy; ⁹Portfolio (net of max. institutional fee) * MSCI Emerging Markets Index. ¹SPSD December 31, 2005.

Source: AGF Investments, as of March 31, 2024. Performance and risk is based on AGF Emerging Markets Equity composite. Strategy characteristics are based on the AGF Emerging Markets Equity (fee paying) representative account. This information is additional to the GIPS-compliant presentation found at the end of the document. Past performance is not indicative of future results. ² Does not include cash position of 1.88%. This report is not complete without disclaimer.

Disclaimer

All information is in U.S. dollars. Strategy performance is based on the GIPS AGF Emerging Markets Equity Composite. The performance presented is gross and net of fees; rates of return for greater than one year have been annualized. AGF Investments uses Canadian dollar gross of fees returns and converts them on a monthly basis using spot rates sourced from Bloomberg. Net-of-fees returns are calculated by deducting the maximum institutional fee charged from the gross-of-fee return. Actual fees may vary depending upon the fee schedule and portfolio size. Past performance is not indicative of future results. The AGF Emerging Markets Equity Strategy portfolio characteristics in this presentation are based on a single (fee paying) representative account for the strategy within the composite.

The gross performance presented by AGFA is before deducting investment advisory fees but is net of transaction costs. Client returns will be reduced by advisory fees and other expenses. The client is referred to Part II of AGFA's Form ADV for a full disclosure of the fee schedule. As fees are deducted quarterly, the compounding effect will be to increase the impact of the fee by an amount directly related to the gross account performance. For example, on an account with a 0.5% fee, and gross performance of 20% over one year, the compounding effect of the fee will result in performance of approximately 19.4%. A \$10,000 initial investment would grow to approximately \$14,256 gross of fees, versus \$14,000 net of fees, over a two year period.

The value of investments and the income from them can fall as well as rise. Investments denominated in foreign currencies are subject to fluctuations in exchange rates, which may have an adverse effect on the value of the investments, sale proceeds, and on dividend or interest income. Investors may not necessarily recoup the full value of their original investment. Investors should be aware that forward looking statements and forecasts may not be realized.

Effective October 31, 2016, the calculation methodology for holdings-based portfolio characteristics with the exception of weighted average market cap and active share has changed to a weighted ranking methodology, considered by AGF Investments as a better reflection of the relevant attributes. The new methodology, applied prospectively, applies a ranking to each security, uses the percentage market value weight of the security in the portfolio/benchmark and determines a median of extracted securities to arrive at the portfolio/benchmark characteristic (by summing the weight of securities which have a rank to calculate a rank for the portfolio/benchmark and extracting securities with the same portfolio rank).

The information contained herein was provided by AGF Investments America Inc. and is intended to provide you with information related to the AGF Emerging Markets Equity Strategy at a point in time. It is not intended to be investment advice applicable to any specific circumstance and should not be construed as investment advice. Market conditions may change impacting the composition of a portfolio. AGF Investments America Inc. assumes no responsibility for any investment decisions made based on the information provided herein.

References to specific securities are presented to illustrate the application of our investment philosophy only and are not to be considered recommendations by AGF Investments Inc. The specific securities identified and described in this presentation do not represent all of the securities purchased, sold or recommended for the portfolio, and it should not be assumed that investments in the securities identified were or will be profitable.

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AGF Investments

AGF Emerging Markets Equity Composite (USD)

January 1, 2013 - December 31, 2022

Year	Gross of Fee Composite Return (%)	Net of Fee Composite Return (%)	Benchmark Return (%)	Number of Portfolios	Internal Dispersion (%)	Composite 3-Yr St Dev (%)	Benchmark 3-Yr St Dev (%)	Composite AUM (\$USD mil)	Firm AUM (\$USD mil)
2013	-11.76	-12.74	-2.27	6	N/A	18.56	19.03	2,391.40	25,482
2014	0.69	-0.42	-1.82	5	N/A	15.03	14.99	2,166.18	24,571
2015	-15.98	-16.83	-14.60	4	N/A	12.99	14.04	1,313.42	18,957
2016	10.79	9.70	11.60	3	N/A	14.34	16.07	972.94	20,143
2017	31.58	30.30	37.75	3	N/A	13.51	15.36	1,168.43	23,063
2018	-10.69	-11.58	-14.24	3	N/A	13.42	14.62	1,221.78	20,178
2019	23.53	22.32	18.88	3	N/A	13.88	14.17	1,485.83	23,185
2020	12.28	11.28	18.69	5	N/A	20.49	19.62	1,651.93	24,066
2021	-1.83	-2.63	-2.22	4	N/A	19.74	18.35	1,501.22	26,706
2022	-15.97	-16.65	-19.74	4	N/A	22.05	20.26	1,193.41	23,091

Compliance Statement

AGF Investments claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. AGF Investments has been independently verified for the periods January 1, 2006 - December 31, 2022.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The AGF Emerging Markets Equity Composite has had a performance examination for the periods January 1, 2006 to December 31, 2022. The verification and performance examination reports are available upon request.

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Firm Description

Founded in 1957, AGF Management Limited (AGF) is an independent and globally diverse asset management firm delivering excellence in investing in the public and private markets through its three distinct business lines: AGF Private Capital, AGF Private Wealth and AGF Investments.

*AGF Investments is AGF's group of companies who manage and advise on a variety of investment solutions managed by its fundamental and quantitative investing teams.

AGF brings a disciplined approach focused on providing an exceptional client experience and incorporating sound responsible and sustainable practices. The firm's investment solutions, driven by its fundamental, quantitative and private investing capabilities, extends globally to a wide range of clients, from financial advisors and their clients to high-net worth and institutional investors including pension plans, corporate plans, sovereign wealth funds, endowments and foundations.

Headquartered in Toronto, Canada, AGF has investment operations and client servicing teams on the ground in North America and Europe. AGF serves more than 800,000 investors. AGF trades on the Toronto Stock Exchange under the symbol AGF.B.

*AGF Investments is a group of wholly owned subsidiaries of AGF Management Limited, a Canadian reporting issuer. The subsidiaries included in AGF Investments are AGF Investments Inc. (AGFI), AGF Investments America Inc. (AGFA), AGF Investments LLC (AGFUS) and AGF International Advisors Company Limited (AGFIA).

Benchmark Description

The benchmark is the MSCI Emerging Markets Index. The MSCI Emerging Markets Index is a market capitalization weighted index that measures the equity performance of emerging markets.

Composite Description

The Emerging Markets Equity Composite's mandate is to invest primarily in equities of companies that are located or active mainly in emerging market countries with certain social and geographical restrictions. The investment approach is growth at a reasonable price, the investment style is fundamental, bottom-up in managing the portfolios.

Composite Creation Date and Inception Date

The composite was created in January 2011. The composite's inception was in January 2006.

Currency

Valuations and returns are computed and stated in U.S. Dollars.

Minimum Portfolio Size

There is no minimum portfolio size required for inclusion into the composite.

Calculation Methodology

Results reflect the reinvestment of dividends, income and other earnings.

Gross-of-fees returns are presented before management expenses and custodial fees, but after all trading expenses and withholding taxes.

Net of fees returns are calculated by deducting the maximum institutional fee charged from the gross of fee return.

Composite returns are calculated using asset-weighted returns by weighing the individual account returns using beginning-of-period values.

Internal Dispersion Measure

Internal dispersion is calculated using the asset-weighted standard deviation of all accounts included in the composite for the entire year; it is not presented for periods less than one year or when there were five or fewer portfolios in the composite for the entire year as this is not considered meaningful.

Three-Year Annualized Ex-Post Standard Deviation

The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The standard deviation is presented once the composite has three full calendar years of performance. Gross returns are used to calculate risk measures.

Fee Schedule

The maximum management fee for the strategy is 0.80% per annum.

Additional Information

The portfolios in this composite are valued at both fair value and systematic adjusted fair value.

Policies for fair value and systematic adjusted fair value portfolios, calculating performance, preparing compliant presentations, and a complete list and description of firm composites are available upon request at GIPS@AGF.com.

Past performance does not guarantee future results.