

# AGF U.S. Small-Mid Cap Fund



Series MF

Fundamental - US Small/Mid Cap Equity

As of March 31, 2025

## Key Reasons to Invest

- Targets market leaders and innovators, which are particularly bountiful in the U.S. Small-Mid Cap space.
- Use as a complement to existing large-cap equities to enhance diversification and gain exposure to potential growth opportunities offered by U.S. small and mid-cap equities.

## Investment Objective

The Fund's objective is to obtain superior capital growth. It invests primarily in shares of small and medium companies with superior growth potential in the United States.

## Investment Strategy

The portfolio manager uses a bottom-up earnings growth momentum investment style, looking at a company's revenue, earnings, profitability, earnings quality and growth potential as well as industry strength. When selecting investments, the portfolio manager pays particular attention to the following criteria:

- accelerating sales and earnings growth rates
- strong earnings momentum and positive earnings surprise
- high earnings quality
- technical factors, such as the security's relative strength, price supports and trading volume

Sector allocation is generally determined by where the portfolio manager finds the best investment opportunities.

Overall Morningstar Rating <sup>TM1</sup>	★ ★ ★
Morningstar Category	US Small/Mid Cap Equity
Performance Start Date (PSD)	June 16, 1993
Overall Fund Net Assets	\$560.8 million
MER <sup>2</sup>	2.55%
Trading Expense Ratio	0.07%
Risk Profile	<div><div>Low</div><div>Med</div><div>High</div></div>

Benchmark S&P MidCap 400 Index

<sup>1</sup> Compared with 234 funds in the US Small/Mid Cap Equity category as of March 31, 2025.

## Fund Codes/Ticker

Series	CAD	USD
MF	789	489
F	807	707
Q	1238	
W	1434	
ETF	ASMD	

## Distributions (Series MF)

	2024	2023	2022
\$Amount/Unit	N/A	N/A	N/A
Annual Frequency <sup>3</sup>			

Please refer to AGF.com for distribution information.

## Management Fee Tiers

	\$100K- \$250K	\$250K- \$500K	\$500K- \$1M	\$1M- \$3M	>\$3M
Series Q	1.00	0.95	0.90	0.875	0.85
Series W	0.90	0.85	0.80	0.775	0.75

The Overall Morningstar Ratings<sup>TM</sup> and Morningstar Quartile Rankings are series specific as inception date, performance and fee characteristics vary by series. The Overall Morningstar Rating<sup>TM</sup> measures risk-adjusted returns and is derived from a weighted average of the performance figures associated with its 3-, 5- and 10-year (if applicable) rating metrics.  
Source: AGF Investments, Morningstar. This document is not complete without the end disclosures. See last two pages for term definitions.

<sup>2</sup> MER as of September 30, 2024. AGFI may, in its discretion, temporarily waive some or all of the expenses of the Fund, which will result in a reduction in the MER. AGFI may cease to offer any such waiver at any time without notice.  
<sup>3</sup> The distribution is not guaranteed, may be adjusted from time to time at the discretion of the fund manager and may vary from payment to payment.

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## Net Compound Returns (CAD) (%)

	1 MO.	3 MO.	6 MO.	YTD	1 YR.	2 YR.	3 YR.	5 YR.	10 YR.	PSD*
<b>Fund</b>	-12.2	-15.7	-8.8	-15.7	-0.2	5.0	1.8	9.1	8.1	9.3
<b>Morningstar Quartile Ranking</b>	4	4	4	4	3	4	3	4	1	-
<b>Number of Funds in the Category</b>	300	296	270	296	267	262	234	186	124	-

\* Performance start date as of June 16, 1993. **Past performance is not indicative of future results.** Rates of return for greater than one year have been annualized.

## Net Annual Returns (CAD) (%)

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
<b>Fund</b>	37.9	-1.5	-18.6	4.2	38.4	23.4	4.9	23.2	-3.1	28.8
<b>Morningstar Quartile Ranking</b>	1	4	4	4	1	1	1	1	4	1
<b>Number of Funds in the Category</b>	266	285	254	270	275	326	300	250	225	185

**Past performance is not indicative of future results.**

Morningstar Quartile Rankings are calculated as of March 31, 2025 and subject to change monthly. They are calculated based on the Fund's total return percentile rank compared to other funds in the Morningstar US Small/Mid Cap Equity category. Percentile ranks are then mapped into quartiles with (1) representing 1-25, (2) representing 26-50, (3) representing 51-75 and (4) representing 76-100 percentile ranks.

## Top 10 Holdings (% of Total Net Assets)

Total Holdings: **36**

Company Name	Country	Sector	Weight
Sprouts Farmers Market Inc.	United States	Consumer Staples	4.70%
Interactive Brokers Group Inc.	United States	Financials	4.68%
AECOM	United States	Industrials	4.62%
Natera Inc.	United States	Health Care	3.99%
BellRing Brands Inc.	United States	Consumer Staples	3.87%
Evercore Inc.	United States	Financials	3.66%
Antero Resources Corp.	United States	Energy	3.28%
Wyndham Hotels & Resorts Inc.	United States	Consumer Discretionary	3.23%
Primerica Inc.	United States	Financials	3.15%
Nutanix Inc.	United States	Information Technology	3.06%
<b>Total</b>			<b>38.2%</b>

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## Portfolio Characteristics

	Portfolio
Active Share	94.6%
Price to Earnings	28.4
Forward Sales Growth	6.9%
Forward Earnings Growth	30.3%
Forward Price to Earnings	19.5
Return on Equity	12.9%
Turnover	105.1%
Weighted Average Market Cap (\$ billions)	20.1

## Sector Allocation

	Portfolio
Financials	29.0%
Consumer Discretionary	16.6%
Health Care	14.9%
Information Technology	11.3%
Consumer Staples	8.6%
Industrials	7.1%
Energy	6.1%
Real Estate	2.6%
Communication Services	1.5%
Cash & Cash Equivalents	2.2%

## Asset Mix

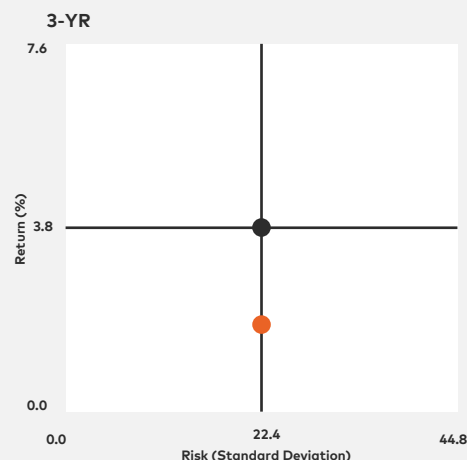
	Portfolio
<b>Equity</b>	<b>97.8%</b>
United States Equity	95.0%
International Equity	2.8%
<b>Cash &amp; Cash Equivalents</b>	<b>2.2%</b>

## Risk Characteristics (3 & 5 Year Annualized)

Portfolio	3-Year	5-Year
Standard Deviation	22.4%	20.8%
Sharpe Ratio	-0.10	0.32
Beta	1.16	1.12
Tracking Error	9.8%	9.9%
Upside Capture	103.6%	88.8%
Downside Capture	123.1%	120.2%

Morningstar US Small/Mid Cap Equity Category^	3-Year	5-Year
Standard Deviation	18.5%	17.9%
Sharpe Ratio	0.09	0.63
Beta	1.04	1.07

## Risk vs. Returns



- AGF U.S. Small-Mid Cap Fund
- Funds in the Morningstar US Small/Mid Cap Equity category^

^ Morningstar category performance is calculated as the average return of a portfolio constructed of all series of all funds in the category as of the end of each month.

Source: AGF Investments, Morningstar. This document is not complete without the end disclosures. See last two pages for term definitions.

## Investment Management Team

The investment team seeks out leading and emerging growth companies in each investment cycle. The team starts off every day with a white sheet of paper, taking an objective look at all the stocks in each portfolio. They must be willing to buy a stock each and every day - otherwise the stock is sold. This approach allows the team to remain objective when seeking to identify and invest in market leaders of tomorrow.

## Portfolio Managers

**Mike Archibald, CFA®, CMT, CAIA**

Portfolio Manager  
AGF Investments Inc.  
• Industry Exp: since 2007  
• Firm Exp: since 2015

**Auritro Kundu, MBA**

Portfolio Manager  
AGF Investments Inc.  
• Industry Exp: since 2012  
• Firm Exp: since 2015

## Investment Team/Resources

**Izabela Siwoski Uliana, LLB (hons), CIM**

Multi-Asset Portfolio Specialist  
AGF Investments Inc.  
• Industry Exp: since 2006  
• Firm Exp: since 2022

## About AGF Management Limited

Founded in 1957, AGF Management Limited (AGF) is an independent and globally diverse asset management firm. Our companies deliver excellence in investing in the public and private markets through three business lines: AGF Investments, AGF Capital Partners and AGF Private Wealth.

AGF brings a disciplined approach, focused on incorporating sound, responsible and sustainable corporate practices. The firm's collective investment expertise, driven by its fundamental, quantitative and private investing capabilities, extends globally to a wide range of clients, from financial advisors and their clients to high-net worth and institutional investors including pension plans, corporate plans, sovereign wealth funds, endowments and foundations.

Headquartered in Toronto, Canada, AGF has investment operations and client servicing teams on the ground in North America and Europe. AGF serves more than 815,000 investors. AGF trades on the Toronto Stock Exchange under the symbol AGF.B.

## About AGF Investments

AGF Investments represents AGF's group of companies who manage and advise on a variety of investment solutions managed by its fundamental and quantitative investing teams. AGF Investments Inc. is a wholly-owned subsidiary of AGF Management Limited and conducts the management and advisory of mutual funds in Canada.

## Equity Analyst Team

**Abhishek Ashok, M.A., MFE, CFA®**  
Consumer Staples

**Rasib Bhanji, MBA, CFA®**  
Non-Bank Financials

**Ling Han, M.Sc., MBA, CFA®**  
Chemicals, Health Care

**Grace Huang, MBA, CFA®**  
Information Technology, Communication Services

**Marko Kais, CFA®**  
Global Banks

**John Kratochwil, MBA, P.Eng.**  
Materials (ex-Chemicals), Real Estate

**Henry Kwok, MBA**  
Consumer Discretionary

**Lazar Naiker**  
Industrials

**Pulkit Sabharwal, MBA**  
Energy

**Wai Tong, MBA, P.Eng., CFA®**  
Industrials

**Wyeth Wright, CFA®**  
Software

**Lillian Zhang, MBA, CFA®**  
Telecommunication Services, Utilities

## Disclosures

All information is provided by AGF Investments in Canadian dollars as of March 31, 2025, unless otherwise indicated. The performance presented is net of fees. Rates of return for periods greater than one year have been annualized.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in share or unit value and reinvestment of all dividends or distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

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The payment of distributions should not be confused with a fund's performance, rate of return or yield. If distributions paid by the fund are greater than the performance of the fund, the original investment will shrink. Distributions paid as a result of capital gains realized by a fund, and income and dividends earned by a fund, are taxable to the investor in the year they are paid. The adjusted cost base will be reduced by the amount of any returns of capital. If the adjusted cost base falls below zero, the investor will have to pay capital gains tax on the amount below zero.

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In order to invest in and maintain participation in the AGF Preferred Pricing Program, a Household (which may consist of a single investor) must meet the minimum investment requirements of: (i) at least \$100,000 in one eligible mutual fund; or (ii) at least \$250,000 in Household assets across multiple eligible funds, based on the higher of book value or market value. All Preferred Pricing management fee reductions are at AGF's discretion and depend on a number of factors, including the size of the investment, nature of the investment and the fees charged by the applicable series/fund. Eligible series and funds are determined by AGF and may change from time to time at AGF's discretion. Tier level discounts apply only to the dollar amount(s) grouped in each particular tier.

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## Term Definitions

### Active Share

Active Share tracks the disparity between a portfolio manager's holdings and that of its benchmark index. A low Active Share score indicates that a portfolio manager is closely replicating the target index, while a high Active Share score indicates that a fund's holdings diverge significantly from the target index.

### Beta

A measure of a fund's sensitivity to market movements (as represented by a benchmark index). The benchmark index has a Beta of 1.0. A Beta of more (less) than 1.0 indicates that a fund's historical returns have fluctuated more (less) than the benchmark index. For example, a Beta of 1.10 shows that the fund performed 10% better than its benchmark index in up markets and 10% worse in down markets, assuming all other factors remain constant.

### Downside Capture (Ratio)

The Downside Capture Ratio is calculated by taking the portfolio's return and dividing it by the benchmark's return in periods when the benchmark return was negative. A Downside Capture Ratio of less than 100% is considered desirable.

### Forward Earnings Growth

Forward Earnings are an estimate of a company's earnings for an upcoming period; their growth rate is calculated based on forecasted earnings.

### Forward Price/Earnings (Forward P/E)

A Forward P/E is calculated based on forecasted earnings per share; a stock's current price divided by next year's expected earnings.

### Forward Sales Growth

Forward Sales are an estimate of a company's revenues for an upcoming period; their growth rate is calculated based on forecasted revenue.

### Information Ratio

The Information Ratio is the ratio of the portfolio returns above the returns of the blended benchmark to the volatility of those returns. It's designed to measure the ability to generate excess returns relative to a benchmark on a risk-adjusted basis.

### Management Expense Ratio (MER)

The Management Expense Ratio, commonly referred to as MER, is a measure of the total expenses (fees and other costs) borne by the mutual fund or ETF, expressed as a percentage of the fund's net asset value. The ratio is calculated by dividing the total annual expenses by the average net asset value of the fund for the given year.

### Price/Earnings

(P/E ratio or P/E) The ratio of share price to earnings per share.

### Return on Equity

A profitability ratio calculated as net income divided by average shareholders' equity.

### Risk Profile

The Risk Profile is based on the historical volatility of a fund, as measured by the 10-year annualized standard deviation of the 10-year average returns of the fund. The investment risk level is required to be determined in accordance with the Canadian Securities Administrators' standardized risk classification methodology.

### Sharpe Ratio

Sharpe Ratio characterizes how well the return of a fund compensates the investor for each unit of absolute risk they assume, as measured by the Standard Deviation of the fund. The greater a fund's Sharpe Ratio, the better its risk-adjusted performance has been.

## Term Definitions

### Standard Deviation

A statistical measure of the range/dispersion of a fund's performance. The more variable the returns, the larger the Standard Deviation. When a fund has a high Standard Deviation, it means that its range of performance was wide for the given period, i.e. greater historical volatility. Standard Deviation does not predict the future volatility of a fund.

### Tracking Error

The Tracking Error represents a fund manager's added value variability. It reports the difference between the return received and that of the benchmark being compared to. It is reported as a Standard Deviation percentage difference.

### Trading Expense Ratio (TER)

The total gross expenses divided by the fund's average net assets.

### Turnover (Ratio)

The portfolio Turnover Ratio is the rate at which assets in a fund are bought and sold by the portfolio managers. It is calculated as the minimum of securities bought or sold divided by the average assets over the period.

### Upside Capture (Ratio)

The Upside Capture Ratio is calculated by taking the portfolio's return and dividing it by the benchmark's return in periods when the benchmark return was positive. An Upside Capture Ratio of greater than 100% is considered desirable.

### Weighted Average Market Cap

Market cap is the market value of all the outstanding shares in a company. In a portfolio the Weighted Average Market Cap is the sum of the products of a company's market cap and its percentage allocation in the portfolio.